

Sales Academy Intern

POSITION INFORMATION

Employer	
Division	N/A
Posting Expiration Date	February 27, 2026
Position Type	Internship
Job Function	Management & Leadership
Compensation	\$17.10 - \$23.60 per hour
Desired Majors	Arts and Sciences/Literature, Media, and Culture, Arts and Sciences/Chinese and Japanese, Business/Marketing, Business/Business Administration, Business/Human Resource Management, Business/Real Estate, Business/Management Information Systems, Business/Professional Sales, Business/Retail Management, Business/Business, Business/Organizational Behavior and Human Resources, Business/Business Analytics, Business/Strategy, Business/Entrepreneurship, Business/Professional Golf Management, Business/Business Law, Business/Global Club Management, Business/Management, Business/Pre-Management Information Systems, Business/Pre-Business Administration, Communication and Information/Advertising, Communication and Information/Digital Media Production, Communication and Information/Mass Communication, Communication and Information/Multicultural Marketing Communication, Communication and Information/Media Communication Studies, Law/Employment Law & HR Risk Management, Fine Arts/Theatre Management, Fine Arts/Arts Administration, Jim Moran College of Entrepreneurship/Social Entrepreneurship, Jim Moran College of Entrepreneurship/Commercial Entrepreneurship, Jim Moran College of Entrepreneurship/Retail Entrepreneurship, Jim Moran College of Entrepreneurship/Textiles and Apparel Entrepreneurship, Jim Moran College of Entrepreneurship/Social and Sustainable Enterprises, Jim Moran College of Entrepreneurship/STEM Entrepreneurship, Jim Moran College of Entrepreneurship/Entrepreneurship, Jim Moran College of Entrepreneurship/Pre-Retail Entrepreneurship, Jim Moran College of Entrepreneurship/Pre-STEM Entrepreneurship, Jim Moran College of Entrepreneurship/Pre-Commercial Entrepreneurship, Dedman College of Hospitality, Dedman College of Hospitality/Global Club Management and Leadership, Dedman College of Hospitality/Hospitality and Tourism Management, Dedman College of Hospitality/Recreation and Tourism Management, Dedman College of Hospitality/Special Events, Dedman College of Hospitality/Beverage Management, Applied Studies/Professional Communication, Applied

Studies/Organizational Management and Communication, Education Health and Human Sci/Sport Management, Education Health and Human Sci/Entrepreneurship

Position Title [REDACTED] Sales Academy Intern

Set Salary Amount 0

Hourly Rate 0.00

Tipped Rate 0.00

Monetary Stipend Amount 0

Approximate Hours Per Week 32

Work Hours Regular Business Hours (i.e. M-F, 8-5)

Location Hopkinton, Massachusetts United States
Round Rock, Texas United States

Is this a virtual/remote position? No

Is this position located at one of FSU's campuses? No

Is the start and end date flexible? No

How many candidates do you expect to hire for this position? 1

As a condition of employment, are you requiring students to earn academic credit for this opportunity? No

Is your organization able to complete performance evaluations to enable FSU students to earn academic credit?

No

Are you a third-party internship placement company or run fee based internship programs?

No

Description

[REDACTED] Sales Academy Internship

At [REDACTED], we are united in our purpose, our strategy, and our culture. We are driven by our ambition and the power of technology to drive human progress. We are unwavering in our commitment to equality, trust, and advocacy for one another. We are among the world's leading technology companies helping to transform people's lives with extraordinary capabilities. From hybrid cloud solutions to high-performance computing to ambitious social impact and sustainability initiatives, what we do impacts everyone, everywhere.

Our [REDACTED] Sales Academy (NGSA) internship program offers undergraduate students the opportunity to be part of a global sales program focused on building future sales talent for [REDACTED].

Join us as an intern in either Hopkinton, MA or Round Rock, TX to do the best work of your career and make a profound social impact.

What you'll achieve

The [REDACTED] Sales Academy internship is an extension of the full-time sales program where you will be exposed to the entire sales cycle. You will experience a 2–3-week training period, learning our full storage portfolio. You will then receive ongoing coaching and training on products, how to run a sales campaign, prospecting, organization, and customer communication.

You will:

- Be immersed in the sales and technology industry by talking to customers and qualifying opportunities to drive company revenue.
- Be exposed to the NGSA management team, full time associates, full time inside sales representatives, field teams, renewals team, and development team.
- Participate in white board competitions, group messaging competitions, and meet daily or weekly call metrics.

Take the first step towards your dream career. Every [REDACTED] team member brings something unique to the table. Here is what we are looking for in this role:

Essential Requirements

- Working towards a bachelor's degree
- Passionate about a sales career in the technology industry
- Ability to demonstrate strong verbal and written communication skills

Desirable Requirements

- A leader with resilient work ethic who is reliable, confident, driven, and coachable
- Ability to influence others and convey a sense of urgency to drive issues to closure

Compensation

[REDACTED] is committed to fair and equitable compensation practices. The pay range for this position is \$17.10 – \$23.60 depending on location.

Who we are

We believe that each of us has the power to make an impact. That’s why we put our team members at the center of everything we do. If you’re looking for an opportunity to grow your career with some of the best minds and most advanced tech in the industry, we’re looking for you.

[REDACTED] is a unique family of businesses that helps individuals and organizations transform how they work, live and play. Join us to build a future that works for everyone because [REDACTED]

[REDACTED] is committed to the principle of equal employment opportunity for all employees and to providing employees with a work environment free of discrimination and harassment. Read the full Equal Employment Opportunity.

**Minimum Academic
Credit Hours Completed**

0

Academic Year(s)

Junior

Degree Level

Bachelors

**Are any of the position
openings located
outside of the United
States or America?**

No

Resume Receipt Method other

How to Apply



How to Apply:

Apply On Website

Applications accepted via:
Other

▼ **IMPORTANT DATES**

Posted On:

Nov 25, 2025

Application Deadline:

Feb 27, 2026